



## **AGENDA**

- Welcome
- Team Overview
- Project Overviews
  - Northcentral St. Croix Horizontal Bundle (Kiewit)
  - St. Thomas East Horizontal Bundle (KHVI)
- Working with Us
- Economic Inclusion
- Resources and Assistance
- Next Steps
- Questions and Answers



### **KIEWIT COMPANY OVERVIEW**

**® Kiewit** 

- > \$16.8 BILLION EARNED REVENUE IN 2024
  - Largest Transportation Contractor in North America
- > FORTUNE 500 COMPANY FOR 20+ YEARS
- 31,800 CRAFT AND STAFF EMPLOYEES



- **#1 Domestic Heavy Civil Contractor**
- **#1 Transportation Contractor**
- **#3 Overall Contractor**

FOUNDED IN 1884, KIEWIT OFFERS SERVICES IN A VARIETY OF MARKETS.

**OUR CORE VALUES:** 



**PEOPLE** 



INTEGRITY



**EXCELLENCE** 



# KIEWIT OFFICE LOCATIONS AND MARKETS







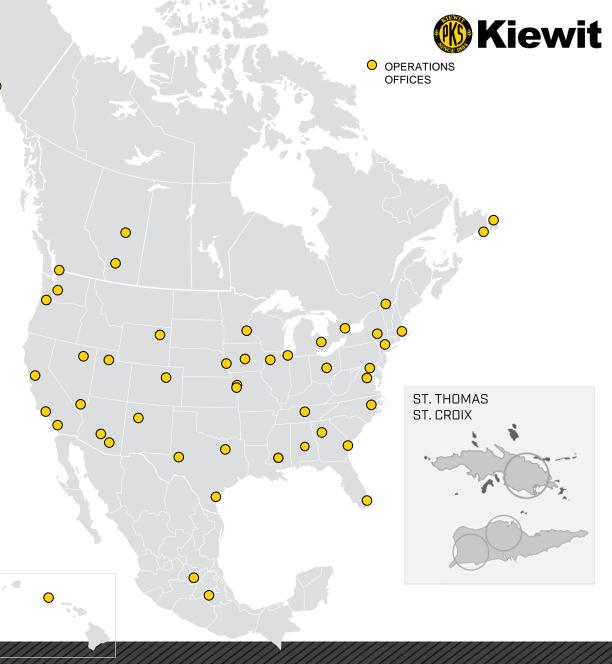












### HAUGLAND OVERVIEW



Headquartered in Melville, New York, Haugland Group is a family-owned business. When combined with operating affiliates, it has over 1,200 employees focused on the safe, reliable, professional execution and support of infrastructure construction in the utility and civil sectors.

Over 10 operating companies cover a territory from the Mid-Atlantic through New England, the Southeast and the Caribbean, supporting investor-owned and cooperative utilities, and local, regional, state and federal government agencies.



















### **HAUGLAND**





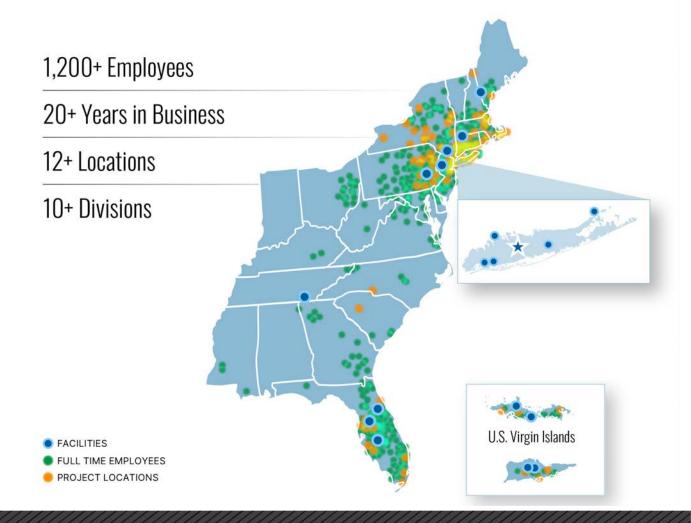
### **Values that Define Us**

- Safety First!
- Our Word is Our Way
- Operational Excellence
- Innovation with Purpose



### Rooted in New York, Expanding Our Reach

Our network of field offices and skilled professionals support projects that span diverse sectors and geographies.



## KIEWIT AND HAUGLAND PARTNERSHIP

- Aligned culture and core values
- Experience working together on the Champlain Hudson Power Express Transmission Line project
- Established relationships in the USVI
- Storm recovery and emergency response expertise delivering for our clients when they need us most
- Depth of our resources allow us to mobilize quickly











### REBUILD USVI PROGRAM - HORIZONTAL INFRASTRUCTURE



The Rebuild USVI program is an opportunity to transform the USVI, create a legacy of resilience and benefit generations to come.

This program will strengthen, modernize and restore the USVI - a step towards a brighter and stronger future.

ST.CROIX



## **REBUILD USVI - VIODR'S FOCUS ON RESILIENCY**

### Resilient Infrastructure

Building infrastructure that will last beyond the next disaster for future generations



### **Resilient Businesses**

Develop new and existing small businesses to ensure future growth and continued prosperity

### Resilient Economy

Supporting a diversified economy to support USVI's continued growth



### **Resilient People**

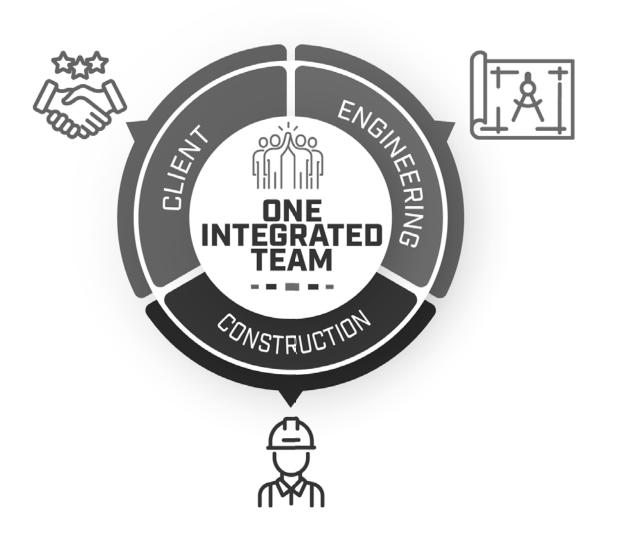
Create career opportunities for people to stay and prosper in USVI



## PROGRESSIVE DESIGN-BUILD (PDB)

Progressive Design-Build (PDB) is a collaborative delivery model integrating the client, engineer and contractor into one team.

PDB is the perfect solution for projects with complex design and phasing, long lead time on materials, high risk, in-depth research, multiple stakeholders, and time/budget sensitivity.



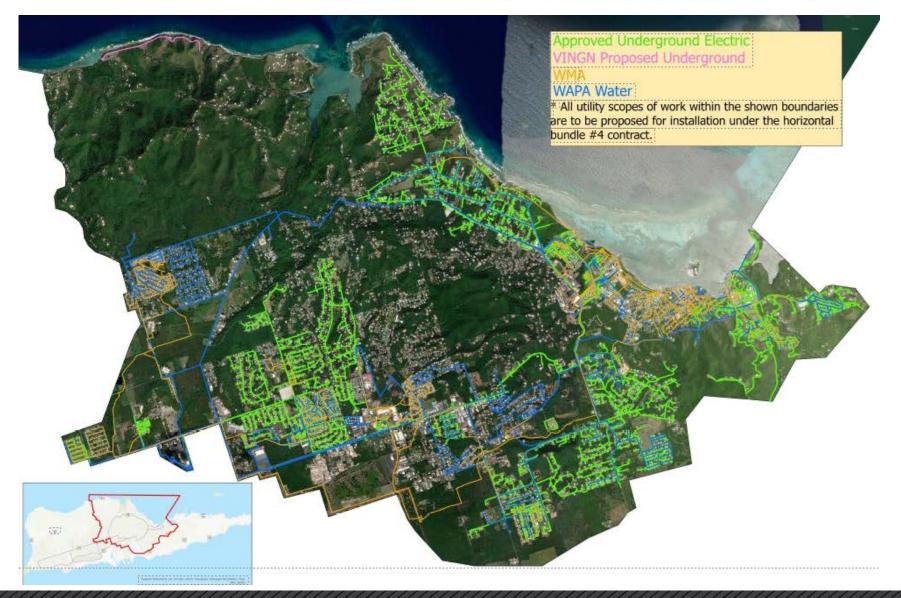


# PROJECT OVERVIEW -NORTHCENTRAL ST. CROIX

The project involves the installation of electric, water, and wastewater utilities in the Northcentral portion of the island of St. Croix. The project scope also includes roadway drainage, restoration, and reconstruction during and after utilities installation.



## PROJECT MAP – ST. NORTHCENTRAL CROIX





## **KHVI TEAM OVERVIEW**



**KHVI** is a joint venture between Kiewit and Haugland Virgin Islands, teaming to deliver Virgin Island's Office of Disaster Recovery's **St. Thomas East End Horizontal Bundle**.

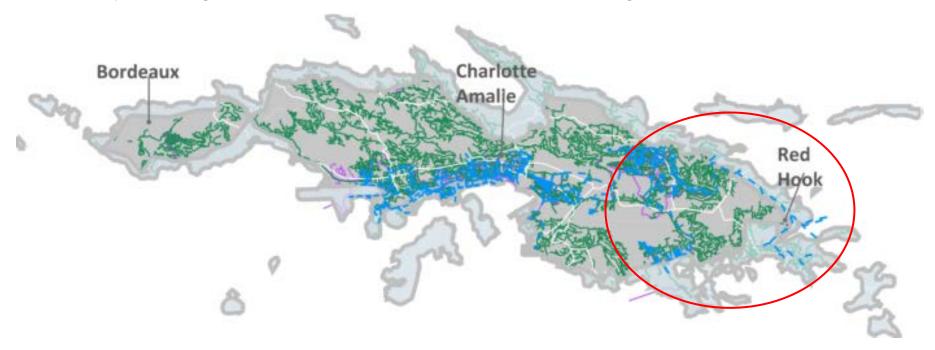
KHVI will bring the expertise, resources, and an innovative and collaborative approach to reconstruct and improve infrastructure systems for enhanced strength, safety, and long-term resilience.



# PROJECT OVERVIEW: ST. THOMAS EAST HORIZONTAL BUNDLE

### The project is focused on the East portion of the island of St. Thomas and involves:

- Underground electric utilities
- Water and wastewater utilities
- Roadway drainage, restoration, and reconstruction during and after utilities installation





### SUBCONTRACTOR/SUPPLIER OPPORTUNITIES

## Design/Professional Services:

- Geotechnical Engineering
- Civil Engineering
- Design Survey / Survey Control
- Electrical Engineering
- Environmental Engineering

## Materials/Supply/Support Services:

- Catering
- Concrete
- Equipment Maintenance
- Fuel
- Janitorial Services
- Miscellaneous Metals
- Office Supply & Install
- Rebar
- Safety Supplies
- Traffic Signals

### Construction Services:

- Asphalt Milling/Paving
- Barrier Wall (Temporary Concrete, Slipform)
- Clear & Grub
- Concrete Flatwork
- Curb & Gutter
- Demolition
- Drainage (Culverts/Pipe)
- Earthwork
- Erosion Control
- Geotechnical (Borings)
- Guardrail
- Landscaping
- Lighting (Roadway)
- Maintenance of Traffic

- Pavement Markings
- Rebar Installation
- Support of Excavation
- Survey (Construction/Control)
- Temporary Electrical
- Temporary Lighting
- Trucking
- Utilities (Electrical, Gas, Sewer, Water)

## WHAT DOES IT TAKE TO WORK WITH US?

We evaluate companies on different criteria based on specific project requirements. This may include, but is not limited to:

- Safety performance
- Proven quality
- Insurance and bonding capability (Assistance may be available)
- On-time performance

- Years in business
- Reputation
- Past performance with Client or key partners
- Value-added products or services

## **SAFETY REQUIREMENTS**

We take seriously our responsibility to keep each other and the public safe on our jobs. Our commitment to safety is demonstrated by:

- Craft and staff collaboration to lead safety efforts on our projects.
- Site-specific orientations and trainings to prepare all team members for the work.
- Hazard analysis requirement before any operation can begin and safety meeting with foremen and crews at start of each shift.
- Project safety inspection tours and assessments to identify areas for improvement and best practices.



## NONDISCRIMINATION

Rooted by our corporate core values, our team committed to practices that reflect respect and accountability.

- Respectful behavior extends to everyone in the company, as well as prospective employees, subcontractors, vendors and clients.
- We believe in an inclusive environment and community.



**DISCRIMINATION OR HARASSMENT.** 



## **WORKFORCE DEVELOPMENT**

Wherever we build physical infrastructure, we simultaneously build up the community by removing barriers and developing on-ramps to careers with good wages.

Our workforce development approach centers on leveraging an extensive network of community and stakeholder partnerships focused on developing sustainable and rewarding careers in engineering and construction.



## **WORKFORCE DEVELOPMENT**

### **Building life changing careers through:**

- Community-focused outreach that focuses on our partnerships with established local organizations
- Employment opportunities and support for individuals facing employment barriers and socioeconomic disadvantages
- Job fairs and outreach events for educating, identifying, and screening candidates
- Partnering with local trade schools, community colleges, and other organizations to educate students on opportunities in design and construction

## **GIVING BACK TO THE COMMUNITY**

- \$1M+ invested in local schools, nonprofits, and cultural programs
- \$200K revitalization of Ezra Fredericks Ballpark (St. Thomas) with new playground, skate park & shaded areas
- 100+ local residents hired to strengthen the workforce
- Partnerships with diverse suppliers to grow community businesses



Stewardship is a core value — we give back to the communities where we live and work.



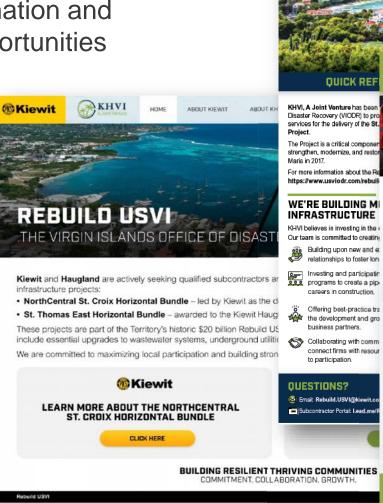




### RESOURCES AND INFORMATION

We are committed to providing information and resources to assist firms seeking opportunities to participate on the Project.

- Project Website / Subcontractor Portal
- Bidders' Reference Guide
- Events Calendar
- Resource List
- Project Mailbox





ORGANIZATIONS & RESOURCES

KHVI is committed to providing resources, information, and support to local and small businesses seeking opportunities

- · U.S. Department of Commerce, Minority Business Development Agency (MBDA)
- · U.S. Department of Transportation (U.S. DOT)
- · U.S. Department of Veterans Affairs (VA)
- · U.S. Small Business Administration (SSA)
- · Veterans Business Development Programs (VBDP)

- · Conference of Minority Transportation Officals (COMTO)
- · National Association of Minority Contractors (NAMC)
- · SCORE Small Business Services
- · Women's Business Enterprise National Council (WBENC)
- WTS International (WTS)

### REGIONAL

- BVI Chamber of Commerce
- SBA Puerto Rico and U.S. Virgin Islands District Office

Scan the QR code to visit our

Virtual Technical Assistance Hub.

- Southeast Small Business Transportation Resource
- · St. Croix Chamber of Commerce
- · St. Thomas-St. John Chamber of Commerce
- · USVI Economic Development Authority
- · Virgin Islands Small Business Development Center
- Virgin Islands APEX Accelerator



to the organizations listed.



KHVI will maximize opportunities through: dividing work into economically feasible packages to ensure meaningful participation; providing timely notification of opportunities through various outreach methods; and partnering with industry and community assist agencies to provide support and resources to firms seeking assistance.

KHVI is an Equal Opportunity Employer.

### **TECHNICAL ASSISTANCE**

- **Office Hours (Virtual)**
- Virtual Technical Assistance Hub
- **Technical Assistance Workshops** (Topics may include):
  - Alternative Delivery Methods
  - **Business Development Best Practices**
  - Navigating Contract Terms to Mitigate Risk
  - Safety
  - Work Smarter: Leveraging Chat GPT



## VIRTUAL TECHNICAL

### VIRTUAL TECHNICAL ASSISTANCE HUB RESOURCES TO HELP YOU GET "BID-READY

Click on topics below to access resources and training

- Webinar: 7 Best Tax Write-Offs for Small Business & Self Employed to Cut Your
- Webinar: Small Business Tax Workshop
- Article: Construction Accounting 101 (Foundation Software)
- Webinar: QuickBooks Online Made Easy for Small Companies (World Wide

### **ALTERNATIVE DELIVERY**

- PDF: Primer Progressive Design Build
- Article: The Emergence of Progressive Design Build (DBIA)

### BACK TO BASICS

- · Webinar: Commercially Useful Function (CalifDGS)
- · Webinar: How to Set Up Your Profile So. Your Business Gets Found: the Dynamic Small Business Search (FedAccess)
- · Article: North American Industry Classification System NAICS (Census)
- Webinar: Registering New Entities for Government Contracts (SAM)

- . PDF: AGC Surety Claims Guide (AGC)
- PDF; How to Obtain Surety Bends (SIO)
- · PDF: The Importance of Surety Bonds In Construction (SIO)
- Website: Surety bonds (SBA)
- Webinar: SBA's Surety Bond Guarantee (Missouri SBDC)
- Article: Surety Bonds for Small Business

### **BUSINESS DEVELOPMENT**

Contract, Now What?

- Webinar: Construction Contracting How EMERGING TECHNOLOGY to Write a Scope Letter (Norcal PTAC)
- · Webinar: Building Relationships with Prime Contractors (Norcal PTAC) Webinar: Find Government Contracts to
- Webinar: How to Win Contracts by Making
- a Capture Strategy (NorCal PTAC) Webinar: How to Write a Winning
- Capability Statement (FedAccess) Webinar: Make a Statement - Get
- Noticed! How to Write a Capability Statement (Alaska PTAC)
- Webinar: Capability Statements from a Contracting Officer Perspective (Alaska
- Webinar: How to Write a Proposal to the Government Step-by-Step (FedAccess)
- Webinar: Find Your Target Customers (FedAccess) Webinar: The 4 Stages of Winning (and
- Getting Paid for) a Government Contract (FedAccess)
- Webinar: Your 1st Government Contract (FedAccess)
- Webinar Series: Understanding Your Customer (SBA)
- Webinar Series: Marketing 101 (SBA)

### CONTRACTS

- Webinar: Contract Types Simplified: ixed-Price, Time-and-Materials, and Cost-Plus (FedAccess)
- Article: Contract Review Reminders (CE) · Article: Indemnification Clauses: All You Need to Know (AIATrust)
- Webinar: Managing Contract Changes (Alaska PTAC)
- Webinar: How to Read a Federal Government Solicitation for a Contract RFP/RFQ (FedAccess)

- Webinar: Basics of Intellectual Property (ASBDC USPTO)
- Article: Use Technology to Create an Inclusive and Effective Culture (CE)

### **ESTIMATING**

- Webinar: Price to Win and Price to Profit (FedAccess)
- Webinar: Estimating & Bidding The Basics (Norcal PTAC)
- Webinar: Estimating & Bidding Best Practices (Norcal PTAC)

- Article: The Complete Guide To Human Resources For Small Business (When I
- Article: Employee Benefits (AIA)
- Webinar: Employee Recruitment and Retention Overview (SBA)
- Article: Diversity in Construction Sever Tips for Successful DEI Programs (CE)

### INSURANCE

- Webinar: Contractor's Insurance Programs (Norcal PTAC)
- Webinar: Is Your Current Insurance Policy Sufficient for Potential Contract Performance Risk? (Alaska PTAC)

- Programs (CE)
- OCIP And CCIP Insurance Overview (constructionexec.com)

### PREVAILING WAGE

- Webinar: Introduction to Prevailing Wage and Labor Compliance (San Jose Pubic Works)
- Webinar: Federal Prevailing Wage (DBI Advantage)
  - · PDF: Prevailing Wage Seminar (DOL)

 Webinar: Prevailing Wage Requirements for Construction Contracts (Caltrans)

KHVI

 Webinar: Completing a Certified Payroll Report (Power Summit)

### PROJECT LABOR AGREEMENTS

- PDF: What is a Project Labor Agreement? (Construction Academy)
- Article: Project Labor Agreements Labor
- Agreement (Liveabout) · Article: What Are the Benefits of a Project Labor Agreement? (CHRON)

 PDF: Design Development Quality Management Phase Checklist (AIA)

### RISK MANAGEMENT

- Webinar: Tips on Risk Mitigation (Norcal
- · Article: Risk Management (AIA)
- Article: Manage the Top Three Risks Contractors Face Today (CE)

- Webinar: The Intersection of Culture. Safety and Total Human Health (ABC
- Webinar: Safety Video (ALAGC)
- PDF: Roadway Safety Awareness Program (USDOT PDF: Work Zone Safety and Health
- Article: Toobox Talks Safety Meetings
- Template: Safety Plan (OSHA)
- PDF: Small Business Safety Handbook

- Webinar: Teaming Agreements & Subcontracting (Norcal PTAC)
- Webinar: Teaming Strategies (Alaska PTAC)

Tech Assistance Hub



## **CONNECT WITH US FOR OPPORTUNITIES**

### Join Our Sub Database:

- **Step 1:** Complete our <u>Subcontractor Questionnaire</u> to join our mailing list and help us understand your capabilities and bidding interest for this project.
- **Step 2:** Sign-up for *BuildingConnected* to be added to our bidder's list!
  - Create an account with Building Connected <u>https://app.buildingconnected.com/create-account</u>



After completing our Subcontractor Questionnaire, you will be added to our database.

Please stay tuned for notifications via email and BuildingConnected once bid packages become available.

## GET CONNECTED. STAY CONNECTED.



Rebuild.USVI@kiewit.com



**Visit our Subcontractor Portal:** 

I.ead.me/RebuildUSVI

For general information about the project, visit: www.usviodr.com/rebuild-usvi/



## **BUILDING TOGTHER: OUR COMMITMENT**

### We're Building More than Infrastructure.

We are committed to maximizing opportunities for local and businesses and workforce through:



Dividing work into economically feasible packages to ensure meaningful participation.



Providing interested local and small businesses adequate information related to the plans, specifications, and requirements in a timely manner.



Investing and participating in local training and apprenticeship programs to create a pipeline of local talent for sustainable careers in construction.



Partnering with community and industry organizations focused on supporting local and small businesses.



Outreach, recruitment, training, and supportive services to reduce barriers to employment for disadvantaged and underrepresented members of the community.

